

Call for applications to take part in a competition established in memory of Giuseppe Patroni Griffi for the awarding of a tuition fee waiver to students residing in the Puglia region and enrolled in a master's degree programme - 2025/2026 academic year

Having regard to the session of the Executive Committee held on 18th September 2025, Luiss University, in association with Fondazione Giuseppe Patroni Griffi Onlus, to honour the memory of Giuseppe Patroni Griffi, announces a competition for a full waiver from payment of the University's tuition fee for the 2025/2026 academic year to be awarded to a student resident in the region of Puglia enrolled in the first year of a master's degree programme with priority for those attending the following programmes:

- Corporate Finance;
- Data Science and Management;
- Economics and Finance.

Giuseppe Patroni Griffi was born on 19 December 1975 in Rome, to a family originally from Corato (Bari). He lived in Taranto until obtaining his classical high school diploma at the historic Liceo Archita with top marks. He then studied for a degree in economics at Luiss University in Rome. In 1997, he spent time in Montréal, Canada as an Erasmus student at Haute école des études commerciales. In the 1998-1999 academic year he graduated with the maximum grade of 110/110 **cum laude**, defending his thesis on "The Introduction of the Euro in the Economy and in Company Financial Statements" supervised by Professor Fabrizio Di Lazzaro. In 2001, he joined Morgan Stanley's investment banking division at the London office where he was part of the real estate group. After moving to Milan to join the team that handled investments in the real estate sector, he made a key contribution, initially, in the most important real estate finance transactions in Italy and, later, in the expansion of Morgan Stanley's investment funds in emerging European markets.

The foundation in his memory was created with the aim of helping talented young students to pursue career paths similar to those of Giuseppe Patroni Griffi, which feature a combination of human and professional qualities. Therefore, **the winner of this competition will be totally exempt from the payment of Luiss University's tuition fee**, excluding the regional student welfare tax, for the entire standard duration of the master's degree programme (two years).

1. Eligibility

The competition is open to students, **residents in the Puglia Region and originating also from Italian universities other than Luiss**, who are pre-enrolled or enrolled, for the 2025/2026 academic year, in the first year of a Luiss University master's degree programme and who, by the closing date for applications for this competition, have obtained their bachelor's degree or have passed all of the exams provided for in their undergraduate study plan, with the exception of the final degree exam.

Applicants must have an ISEE means test certificate (***indicatore della situazione economica equivalente***), valid as at the deadline for the submission of applications and calculated for the purposes of obtaining aid for university studies, **with a value not exceeding € 50,000**.

2. Incompatibility

The aid envisaged by this competition is incompatible with other total or partial tuition fee waivers or scholarships held for any reason whatsoever for the same academic year, except for those awarded by Italian or foreign institutions designed to support, through periods abroad, a student's education for the academic years covered by this competition. Any student who is simultaneously a recipient of other financial aid must communicate that they are opting for this scholarship, waiving the other benefits that will be incompatible.

3. Award Criteria

The ranking will be published by November 2025 and will be compiled on the basis of the score, up to a maximum of 100 points, determined in accordance with the following criteria:

- up to a maximum of 60 points based on the average achieved during the candidate's bachelor's degree programme;
- up to a maximum of 20 points based on the value set out in the ISEE means test certificate, valid on the date the application is submitted and calculated for the purpose of obtaining aid for university studies, re-parameterised between 0 and the exclusion limit of €50,000;

For example, an ISEE with a value of € 20,000 corresponds to a score of 12.00 = $20 \times (50,000 - 20,000) \div 50,000$.

- up to a maximum of 20 points based on the evaluation of the candidate's letter of presentation, which must also include the most important reasons for the candidate's choice of university studies, the score for which component will be awarded at the outcome of an unappealable assessment made by the Board of Directors of Fondazione Giuseppe Patroni Griffi Onlus at its absolute discretion.

In compiling the rankings, priority will be afforded to students enrolled in the *Corporate Finance, Data Science and Management* and *Economics and Finance* master's degree programmes.

In the event of a tie, preference will be accorded to the candidate with the lowest ISEE means test value calculated for the purposes of obtaining aid for university studies. Should two or more students still be tied, preference will be accorded to the candidate residing in Taranto or in the Province of Taranto.

4. Renewal of the Aid

The full tuition fee waiver may be renewed for the second year on condition that the student still has an ISEE means test certificate, calculated for the purposes of obtaining aid for university studies, with a value not exceeding €50,000 and that the student, by the end of the summer exam session of the first year, has earned at least 70% of the ECTS credits required for graduation purposes under their study plan with a weighted average of not less than 27/30.

5. Revocation

The aid granted under this competition will be revoked should the recipient enrol as a repeat or off-track (*fuori corso*) student or transfer to another university.

In the event of revocation of the said aid or discontinuance by the recipient of their studies, the tuition fee waiver in question – subject to the approval of Fondazione Giuseppe Patroni Griffi Onlus – will be reassigned, within the limits of the remaining amount, to the next highest ranked student who fulfils the requirements of this competition.

The aid envisaged by this competition will be revoked upon the occurrence of any one of the following:

- the student discontinues their studies;
- the student transfers to another university;
- the student fails to enrol at Luiss University by the deadline set by the University;
- the student breaches the following Luiss University codes: "Code of Ethics" and "Code of Conduct for the Prevention and Combating of Discrimination, Bullying and Sexual Harassment";
- the student fails to fulfil the merit requirements for renewal of the aid, as specified in Article 4 above.

6. Rights and Duties

The winner will be supervised by a tutor appointed by the Financial Aid Office in agreement with senior representatives from Fondazione Giuseppe Patroni Griffi Onlus and, upon graduation, will be required to submit a final report on the entire degree programme undertaken.

7. Internship Opportunities

After obtaining their master's degree, the winner of this competition may be given the opportunity to undertake an internship at companies operating in the real estate finance sector.

8. Submission of Applications

Applications to participate in this competition must be submitted, through an online application form available on the University's website, www.luiss.it/agevolazionieconomiche, **by noon (Italian time) on 30 October 2025**.

The application form must be accompanied by the following documentation uploaded as attachments:

- A copy of the ISEE means test certificate, valid as at the deadline for the submission of applications and calculated for the purposes of obtaining aid for university studies. **Applications that attach a DSU declaration (*dichiarazione sostitutiva unica*) or other tax documentation instead of an ISEE certificate will not be taken into consideration.**
- A letter of presentation, which must also include the most important reasons for the candidate's choice of university studies.
- For candidate's with a bachelor's degree obtained or to be obtained at an Italian university other than Luiss: self-certification/official certification of all of the exams passed with associated grades by the closing date of this competition. Those students are also required to record on the application form all the examinations taken with the associated grades and credits so as be able to display during the application process the weighted average that will be taken into consideration for the rankings (please note that exams with a mere pass-fail grade (*idoneità*) do not count towards calculating the average).

Only complete applications actually received by the deadline of 12 noon on 30 October 2025 will be considered. Luiss University disclaims any liability in relation to applications that are not received due to technical issues or reasons attributable to third parties.

Upon submission of the application online, candidates will receive confirmation of the sending of the application to the e-mail address that they have provided. If the confirmation e-mail is not received, candidates should contact the Financial Aid Office by e-mail at scholarships@luiss.it



.

9. Checking of Documentation

Luiss University reserves the right to check the documentation submitted with the applications and should there be a discrepancy between what has been stated and what is actually the case, the aid will be revoked and action will be taken in accordance with law.

Rome, 1st October 2025

Luiss Libera Università Internazionale
degli Studi Sociali Guido Carli

The General Manager
Rita Paola Maria Carisano