



Study Plan for the Double Degree in Management, Innovation and Sustainability with the University of Mannheim

MANAGEMENT

Year 1 at the University of Mannheim (2026/2027)

<u>Courses taken at Mannheim</u>	<u>Sem.</u>	<u>ECTS</u>	<u>Recognition at Luiss Management</u>	<u>ECTS</u>
Electives from Business Administration (courses range from 2 to 8 credits)	1 / 2	20	Financial Reporting, Performance & ESGs (MNG03) Managerial Decision Making (M294) Academic boost certificate I+II	6 6 12
Empirical Methods: Business Analytics I (Core Competences)	1 / 2	6	Research & Evidence: Data, Methods & Design (MNG04)	6
Customer Markets and Firm Strategy (Elective Business Administration)	2	6	Advanced Marketing Management (M292)	8
TOTAL		32	TOTAL	38

Year 1 - Recognition per Major of semester II courses at Luiss

<u>Courses taken at Mannheim</u>	<u>Sem</u>	<u>ECTS</u>	<u>Entrepreneurship and Innovation</u>	<u>ECTS</u>	<u>International Management</u>	<u>ECTS</u>	<u>Luxury, Fashion and Made in Italy</u>	<u>ECTS</u>
Decision Analysis: Business Analytics II (Core Competences)	1 / 2	6	Corporate strategy	8	Corporate Strategy and Sustainability	8	Strategic Management for Luxury Markets	8
Corporate Social Responsibility (Core Competences)	1 / 2	4	-	-	-	-	-	-
Business Economics I (Business Economics)	1	6	Intellectual property rights	6	Markets, Regulation and Law	6	Intellectual Property Rights	6

Business Economics II (Business Economics)	2	6	Economics for Entrepreneurs and Innovators	6	International Economics	6	Economics of Luxury Goods & Fashion Markets	6
Elective European & International Business Law (2 courses) ¹	1 / 2	6	-	-	-	-	-	-
TOTAL ECTS		28		20		20		20

- **Mannheim - Total credits for semester I+II= 60**
- **Luiss - Total credits for semester I+II=58**

¹ Students must choose the elective Business Law and within the module European & International Business Law where they must complete two out of six courses for a minimum of 6 ECTS.

Year 2 in Luiss (2027/2028)

Major in Entrepreneurship and Innovation

Code	Course taken at Luiss	Sem.	ECTS
M221	Business Modeling and Planning	1	6
M083	Organizing Innovation	1	6
	2 Elective courses	1	6+6
MNG05	Entrepreneurial Finance - YEAR I COURSE	2	6
MNG07	Entrepreneurship - YEAR I COURSE	2	6
	Second Language Course (Y1)	1/2	4
	Project Work ³	2	6
	Final Work	2	16
	TOTAL		62

Major in International Management

Code	Course taken at Luiss	Sem.	ECTS
SS1	International Business	1	6
MNG16	Advanced Issues in International HRM & Organizational Behaviour	1	6
	2 Elective courses	1	6+6
M222	Advanced Corporate Finance - YEAR I COURSE	2	6
MNG10	Organization Design - YEAR I COURSE	2	6
	Second Language Course (Y1)	1/2	4
	Project Work ²	2	6
	Final Work	2	16
	TOTAL		62

Major in Luxury, Fashion and Made in Italy

Code	Course taken at Luiss	Sem.	ECTS
SDS	Fashion Management	1	6
SAC	Luxury Management	1	6
	2 Elective courses	1	6+6
MNG11	Tourism management - YEAR I COURSE	2	6
MNG14	Creative Industries and Business Model Innovation - YEAR I COURSE	2	6
	Second Language Course (Y1)	1/2	4
	Project Work ³	2	6
	Final Work	2	16
	TOTAL		62

The courses covered at Luiss will be transferred to Mannheim's Degree as:

² Students cannot do a curricular for-credit internship as part of the double degree program but will do the project work as a mandatory activity. Students are allowed to do an extracurricular non-for credit internship.

- 36 ECTS of courses from the Business Administration area
- Final Thesis (24 ECTS): Project Work and Final work at Luiss are recognised by Mannheim as their thesis project

For a total of = **60 ECTS**

Note on Mannheim recognition of courses

- Mannheim only accepts the transfer of Luiss ECTS earned for business courses.
- Language courses (eg. Second Language Course) will be mandatory to obtain Luiss' degree but will not be transferred to Mannheim's degree.

STRATEGIC MANAGEMENT

Year 1 at the University of Mannheim (2026/2027)

Courses taken at Mannheim	Sem.	ECTS	Recognition at Luiss Strategic Management	ECTS
Empirical Methods: Business Analytics I (Core Competences)	1 / 2	6	Quantitative Methods for Management (SMIS10)	6
Business Economics I (Business Economics)	1	6	Organizational Design and Change (SMIS09)	6
Customer Markets and Firm Strategy (Elective Business Administration)	2	6	Academic boost certificate II	6
Elective European & International Business Law (2 courses) ³	1 / 2	6	Law and Development (SM2EN)	6
			Corporate Strategy & Megatrends (SM4EN)	8
Electives from Business Administration (courses range from 2 to 8 credits)	1 / 2	20	Industrial Dynamics (M134EN)	6
			Academic boost certificate I	6
TOTAL ECTS		44		44

Year 1 - Recognition per Major of semester II courses at Luiss

Course taken at Mannheim	Sem	ECTS	Strategic Management & Consulting	ECTS	Sustainability & Circular Economy	ECTS	Technology Strategy	ECTS
Decision Analysis: Business Analytics II (Core Competences)	1/2	6	Business Analysis (SM7EN)	6	Business Analysis for Sustainability (SM30)	6	Business Analysis for Technology Strategy	6
Corporate Social Responsibility (Core Competences)	1 / 2	4	Compliance and Ethics (SM3EN)	6	Governance of Innovation & Climate Change (SM31)	6	Innovation & Tech Transfer Law	6
Business Economics II (Business Economics)	2	6	Economics of innovation and sustainability (SM6EN)	6	Economics of Innovation and Sustainability (SM33)	6	Economics of Innovation and Sustainability (SM42)	6
Total		16		18		18		18

Mannheim year 1 total= 60

Luiss year 1 total=62

³ Students must choose the elective Business Law and within that the module European & International Business Law where they must complete two out of six courses for a minimum of 6 ECTS.

Year 2 in Luiss (2027/2028)

Major: Strategic Management & Consulting

Code	Course taken at Luiss	Sem.	ECTS
SM1EN	Leadership & Teamwork	1	6
SM14EN	Management of Digital Transformation	1	6
	2 Elective courses	1	6+6
SGPIN	Advanced Corporate Finance - YEAR I COURSE	2	6
SM9EN	Strategic Planning and Risk Management - YEAR I COURSE	2	6
	Project Work ⁴	2	6
	Final Work	2	16
	TOTAL		58

Major: Sustainability & Circular Economy

Code	Course taken at Luiss	Sem.	ECTS
SM11	Organizing Sustainable Projects	1	6
SM001	Climate Justice, ESG & Sustainable Investing	1	6
	2 Elective courses	1	6+6
SM10	Impact Investing & Sustainable Finance - YEAR I COURSE	2	6
SM32	Management of circular economy & ecological transition - YEAR I COURSE	2	6
	Project Work ⁶	2	6
	Final Work	2	16
	TOTAL		58

Major: Technology Strategy

Code	Course taken at Luiss	Sem.	ECTS
SM18	Design Thinking & Business Modeling	1	6
M530	Climate - Neutral & Smart Cities	1	6
	2 Elective courses	1	6+6
SM12	Innovation Finance - YEAR I COURSE	2	6
SM13	Innovation Management & New Technologies- YEAR I COURSE	2	6
	Project Work ⁶	2	6
	Final Work	2	16
	TOTAL		58

The courses covered at Luiss will be transferred to Mannheim's Degree as:

⁴ Students cannot do a curricular for-credit internship as part of the double degree program but will do the project work as a mandatory activity. Students are allowed to do an extracurricular non-for credit internship.

- 36 ECTS of courses from the Business Administration area
- Final Thesis (24 ECTS): Project Work and Final work at Luiss are added by Mannheim as their thesis project

For a total of = **60 ECTS**

Note on Mannheim recognition of courses

- Mannheim only accepts the transfer of Luiss ECTS earned for business courses.
- Language courses (eg. Second Language Course) will be mandatory to obtain Luiss' degree but will not be transferred to Mannheim's degree.

Important Rules

- This study plan is designed for students taking part in the mentioned Double Degree Program and spending the academic year 2026/2027 at the University of Mannheim.
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the double degree program. Changes to the study plan are usually not possible and any request in this sense must be conveyed to International Degree Programs that cannot guarantee its feasibility.
- The list of courses to be taken abroad may be subject to changes should the academic offer at the University of Mannheim be amended.
- The listed exams must be taken and passed in the academic year indicated in the study plan (not after). Any possible change must be formally authorized by the Academic Commission.
- During the mobility, students will be subject to the rules of the University of Mannheim.
- At the end of the program, if compliant with both Luiss and Mannheim academic requirements, students will obtain both the M.Sc. Master's in Management (issued by Mannheim) and the Master's Degree in Strategic Management (issued by Luiss).

Thesis

- Students will complete their theses during their year at Luiss (2027/2028), **with one supervisor** from Luiss University.
- Besides, the Graduate School will appoint an external reader as co-supervisor.
- The Master Thesis is an individual work and therefore students will not be able to complete it with another student or with a group of students.
- Students will defend their theses in Rome in an oral defense at the end of the second year in any of the available graduation sessions (June/July; October/November; March/ April).
- Students must respect the thesis procedures and deadlines from Luiss University.
- Students will be required to have passed all courses and obtained all credits prior to defend their thesis at Luiss
- Students are responsible for maintaining regular contact with their supervisor throughout the writing process.
- Luiss will grade the final thesis according to its own standards.
- The thesis grade will not appear on the Luiss transcript as an independent grade. However, students will be issued with a separate certificate that confirms and states the thesis grade for credit-grade transfer to Mannheim purposes, if necessary.
- Students are required to comply with Luiss procedures regarding the thesis assignment, registration for the degree exam and upload of the thesis. For further information, please check the [following page](#).

Conversion Table

Please note that we revise the conversion table on a regular basis, should the distribution of grades at the partner university change.

Mannheim	Luiss
1,0 - 1,5	30 e lode
1,6 - 2,0	30
2,1 - 2,5	29
2,6 - 2,7	27
2,8 - 3,0	26
3,1 - 3,5	25
3,6 - 4,0	23
4,1 - 5,0	non superato

While every effort will be made to provide students with complete, accurate and timely information, Luiss reserves the right to change, amend, modify or revoke the program. Luiss is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, Luiss will inform all interested students in a timely manner.

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